

1st day, 19.11.2019 (Tuesday)

08:00 – 10:00	REGISTRATION OF PARTICIPANTS Welcome coffee Russian Wine Days exhibition opening
09:00 – 12:30 Congress hall	TRADE CITY AS THE BASIS OF THE REGION'S ECONOMY Plenary session
10:00 – 12:00 Expert Hall	TIPS ON EFFECTIVE EXPRESS-NEGOTIATION WITH BUYER Academy of the Russian Retail Market Experts Association: workshop by Sergey Ilyukha
10:00 - 12:30 Mercury Hall	RETAIL: DIGITAL BUSINESS TRANSFORMATION Technology session
10:00 - 11:30 Hall 4	FRANCHISE: ANALYSING SENSIBILITY OF THE PROJECT Strategic session
10:00 - 12:30 Hall 5	E-COMMERCE: FROM TODAY TO TOMORROW Strategic session of the National Association of Mail Order and Distance Selling Trade
10:00 – 16:00 Expo zone	RBC GROUP – ST. PETERSBURG. OFFSITE STUDIO
12:00 - 14:30 Hall 4	RETAIL LOCATIONS ANALYTICS. CASE STUDIES WITH FEEDBACK Expert session
12:30 – 14:30 Expert Hall	Russian Wine Days International business forum RUSSIAN WINES AND GLOBAL RETAIL AND HORECA TRENDS. EXPORT POTENTIAL. FOREIGN EXPERTS' ASSESSMENT Workshop

13:00 – 17:00 Retail Hall	NEW BUSINESS OPPORTUNITIES. IS LABELING THE THING OF THE FUTURE? Conference on labeling
13:00 – 15:00 Mercury Hall	E-COMMERCE – GROWTH DRIVERS Expert session
13:00 – 15:30 Hall 5	AUTOMATION OF CATEGORY MANAGEMENT PROCESSES Academy of the Russian Retail Market Experts Association: workshop by Sergey Ilyukha
13:00 - 14:30 Hall 6	SMALL AND MEDIUM-SIZED ENTERPRISES: ONLINE SALES GROWTH WITH WILDBERRIES Wildberries Conference
13:00 – 16:00 Atrium hall	WINE RETAIL Negotiation Center
13:30 – 18:00 Congress hall	TRADE IN THE NORTHWESTERN AND DEVELOPMENT TRENDS Special conference of the Ministry of Industry and Trade of the Russian Federation
15:00 – 17:00 Expert Hall	Russian Wine Days International business forum GLOBAL WINE MARKET TRENDS: TO KNOW, TO UNDERSTAND, TO EXPORT Expert session
15:30 – 18:00 Mercury Hall	E-COMMERCE REGULATION AND LAW ENFORCEMENT ISSUES Panel session
16:00 - 18:00 Hall 4	KEY CONSUMER MARKET TRENDS IN THE NORTHWESTERN FEDERAL DISTRICT OF RUSSIA Analytical session
16:00 – 18:00 Hall 5	SHOPPING CENTER – A CITY IN MINIATURE Expert session



16:00 – 18:00 Hall 6	PR-EFFECT IN RETAIL Expert session
17:30 – 19:00 Expert Hall	Russian Wine Days International business forum RUSSIAN WINE EXPORT. INITIATIVES. PRACTICES. DEVELOPMENT ROADMAP Strategic session
18:00 – 19:30 Atrium hall	WINE PARTY JAZZ EVENING



2nd day, 20.11.2019 (Wednesday)

08:00 – 10:00	REGISTRATION OF PARTICIPANTS Welcome coffee Russian Wine Days exhibition opening
09:30 – 11:30 Congress hall	INFOLINE NEWS AGENCY ANALYTICAL SESSION
10:00 – 12:00 Retail Hall	Russian Wine Days International business forum RUSSIAN WINEMAKING. STATE'S CONTRIBUTION TO THE DEVELOPMENT DOMESTIC WINES PROMOTION IN RETAIL CHAINS. EXPORT Plenary session
10:00 – 17:00 Expert Hall	EFFECTIVE RETAIL MANAGEMENT Conference of the Academy of the Russian Retail Market Experts Association
10:00 – 12:00 Mercury Hall	THE FUTURE OF RETAIL: RETAIL MARKET TRENDS AND FORECASTS Session of commercial and purchasing directors
10:00 - 12:00 Hall 4	FINRETAIL2020: BANK RETAIL. FINANCIAL CONCENTRATE Expert Cyber session
10:00 – 15:30 Hall 5	RETAIL IS PEOPLE: HOW TO MOTIVATE, ENGAGE AND DEVELOP HR session
10:00 - 12:00 Hall 6	RETAIL SALES PERFORMANCE MANAGEMENT Special course by the Academy of the Russian Retail Market Experts Association and Asya Barysheva. Business workshop
12:00 – 15:30 Congress hall	RETAIL MARKETING Panel session

12:00 – 15:00 Atrium hall	WINE RETAIL Negotiation Center
12:30 – 14:30 Retail Hall	Russian Wine Days International business forum "WINDOW TO EUROPE" WINE BUYERS AND NEW FORMATS OF WINE TRADE Expert session
12:30 – 14:30 Mercury Hall	HORECA AS PART OF THE TRADE CITY ECOSYSTEM Business hospitality session
13:00 - 14:30 Hall 4	Russian Wine Days International business forum RUSSIAN AUTOCHTHONOUS GRAPE VARIETIES – WORKSHOP AND TASTING SESSION
13:00 – 15:00 Hall 6	BLUE OCEAN IN A SMALL RETAIL OUTLET Course by the Academy of the Russian Retail Market Experts Association and Mikhail Lupanov. Business workshop
15:00 – 16:30 Retail Hall	Russian Wine Days International business forum "GOLDEN SHELF": WINE MARKETING. EUROPEAN EXPERIENCE Round table
15:00 – 17:00 Mercury Hall	Russian Wine Days International business forum WINE LIST FOR HORECA: RUSSIAN WINEMAKING THROUGH THE EYES OF FOREIGNERS. WAYS TO EXPORT Expert discussion
16:00 – 18:00 Congress hall	ALL YOU NEED TO KNOW ABOUT HAPPINESS Lecture by Magnit Family stores
16:00 - 18:00 Hall 4	LOGISTICS AND SUPPLY CHAIN MANAGEMENT: THE LATEST TRENDS OF A CHANGING WORLD Case session



17:00 - 19:00 Retail Hall Russian Wine Days International business forum
TASTING SESSION BY ARTHUR SARKISYAN. RUSSIAN WINES 90+



3rd day, 21.11.2019 (Thursday)

12:00 - 15:00

ST. PETERSBURG RETAIL ENTERPRISES TOUR

Prior registration is required